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NetStorage Software s.r.l. attains Principal Partner Status in the Sun Microsystems Partner Advantage Program

CUSAGO (ITALY), October XX, 2007 – NetStorage Software s.r.l. announced today that it is a Principal Partner in the Sun Microsystems Partner Advantage Program for Independent Software Vendors (ISV). NetStorage Software s.r.l. qualified for this level by meeting Sun's stringent criteria for excellence as a supplier of Solaris™ 10 Operating System (OS)-ready hardware and software solutions, and by committing to tight strategic and technical alignment with Sun.

By achieving Principal Partner status, NetStorage Software s.r.l. joins the growing community of ISVs that are developing applications for or porting applications to the Solaris 10 OS - an ideal platform for storage. The benefits to Sun customers include access to a broader range of pre-tested, optimized solutions; investment protection and reduced total cost of ownership (TCO) through collaborative engineering between Sun and its partners; and a higher level of predictability and support as Sun rolls out its latest technologies and software upgrades ideal for storage ISVs like NetStorage.

NetStorage Software s.r.l. is an industry leader in developing and selling of storage management software under the Solaris 10 OS. The software suite named OVM-H was designed to realize Information Lifecycle Management architecture, and OVM-H has been successfully installed in several European industries for different types of storage devices.

OVM-H is currently running on more than 300 customers' systems using the Solaris 8, 9 or 10 OS. OVM-H is a virtual file system that places data on the optimum storage medium and matches cost, access and recoverability to service level requirements. OVM-H allows the IT departments to choose the most appropriate storage devices, eliminating the costs of the integration in the existing infrastructure. The integration of new storage devices was never so easy than now using OVM-H. New storage technologies are immediately available without modifications of the existing running applications.

NetStorage software is a certified Partner of the most important product of Storage Systems and offers the OVM-H suite only on the Solaris 10 OS on all server platforms certified by Sun.

"Sun continues to be one of the leading innovators in our industry and the platform of choice for many of our customers," said Caterina Falchi CEO of NetStorage Software. "Sun's collaborative business model works well for our company and our customers, and now as a Principal Partner in the Sun Partner Advantage Program we're in a stronger position to leverage Sun's technical resources and expertise to serve our customers."

"We congratulate NetStorage Software for attaining Principal Partner status and welcome them to this level of the Sun Partner Advantage Program," said Sharon Moore, senior director of market development for EMEA at Sun. "Sun looks forward to working with NetStorage Software s.r.l. across the application lifecycle to help them optimize their communications solutions on the Solaris 10 OS."

About the Sun Partner Advantage Program

Introduced in September, 2005, the Sun Partner Advantage Program is designed to make it easier for ISVs to get the resources they need to go to market faster, extend their sales reach, harness the expertise and connections of Sun's partner ecosystem, and grow their business. The Program helps create an increased level of collaboration among Sun and its ecosystem of partners. By participating in the Sun Partner Advantage Program, ISVs receive simplified, programmatic, Web-based access to the resources they need to help them succeed in each stage of the application life cycle: design, development, deployment, and operation. For complete details about the individual offerings that are available, go to www.sun.com/partners/isv

About NetStorage Software s.r.l.

NetStorage Software was founded in 1998 by a team of highly experienced and innovative software engineers, focusing on the development of high performance Solaris 10 OS file system software for write once optical devices. Since then NetStorage Software's product offerings have expanded to encompass all major storage technologies. At the same time, NetStorage Software's marketing partner's efforts are covering the whole of Europe. As a result NetStorage's software can be found in a lot of different environments. NetStorage Software s.r.l. is an industry leader in development and sales of storage management software for storage systems under the Solaris 10 OS. OVM-H high performance storage management software is supporting RAID, Tape libraries, Optical Jukebox and CAS systems. NetStorage's software products are successfully installed in a lot of big European industry sites. NetStorage's products are sold through a variety of channels, including OEMs, distributors, system integrators and VARs. For more information, please visit the NetStorage Software s.r.l. website at: www.netstorage.it

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